



Notice of Need N27403

Public Health Services EMR

Date of Request: May 10, 2017

Response Due By: June 8, 2017, 2:00 PM, CST

Written responses and requests for information should be directed to:

Kelly Regan
Unified Government of Wyandotte County/Kansas City, Kansas
Office of Procurement & Contract Compliance
Fax: 913-573-5447
kregan@wycokck.org



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Statement of Objective

This Notice of Need is issued solely for information and planning purposes - it does not constitute a Request for Proposal (“RFP”) or a promise to issue an RFP in the future. Response to this RFI will not obligate the counties to contract for any supply, commodity, or service under any circumstances whatsoever. All cost associated with responding to this RFI, including, without limitation, preparation, submission and any presentation will be solely at the interested parties/respondent’s expense.

Purpose

A group of counties within Kansas is seeking information and best practices for Electronic Medical Records, have joined together with a goal to advance their public health services to achieve better care, smarter spending and healthier residents. These counties are working together on a joint procurement of a new Electronic Medical Records (EMR) system, ahead of a 2019 deadline when their current EMR system will be phased out.

The information gathered from different vendors will be used to evaluate and identify vendors for purposes of assisting the counties achieve their ultimate goal, meaningful use for their prospective EMR system(s)

Below is a chart of the current counties who are working together on this joint procurement, and their estimated population as of July 2016 per the US Census Bureau.

County Health Departments (in alphabetical order)	Population
Johnson County	584,451
Lawrence-Douglas County	119,440
Riley County	73,343
Wyandotte County	163,831

As the responsibilities and priorities of local public health departments has evolved, so to have the information technology needs. Today, in addition to providing direct clinical support, health departments are placing increased emphasis on population health and supporting a local health ecosystem that improves outcomes for residents and lowers the costs of service.



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The vision is an interoperable health information technology ecosystem that facilitates informed decision-making, supports coordinated health management, allows patients to be active partners in their health and care, allows for deeper analysis and insight, and improves the overall population health.

To achieve this vision, the counties require reliable, flexible health information technology that supports the current and longer-term needs of the individual county health agencies. By working together, counties can gain synergies through technology, interoperability, best-practice processes and advances in care models and techniques.

Based on our experience and research, a draft ecosystem (see pg. 3) has been created to provide high-level insight into the overall agencies, services, and capabilities we envision.

The Challenge

Our counties need a new EMR system. But that alone is not enough. Our counties are seeking health information technology partners that can not only provide the capabilities of an EMR, but go beyond to support the overarching objective of improved health outcomes in communities.

We are interested in how your company can help us achieve improved health outcomes. We want to understand how your firm views the ecosystem of local government health. What does your firm see as the opportunities that an EMR replacement provides to improve health outcomes? How can the EMR help further the mission of our public health departments? How can our jurisdictions share data, across borders and with other providers? How can we collectively drive insight and actions?

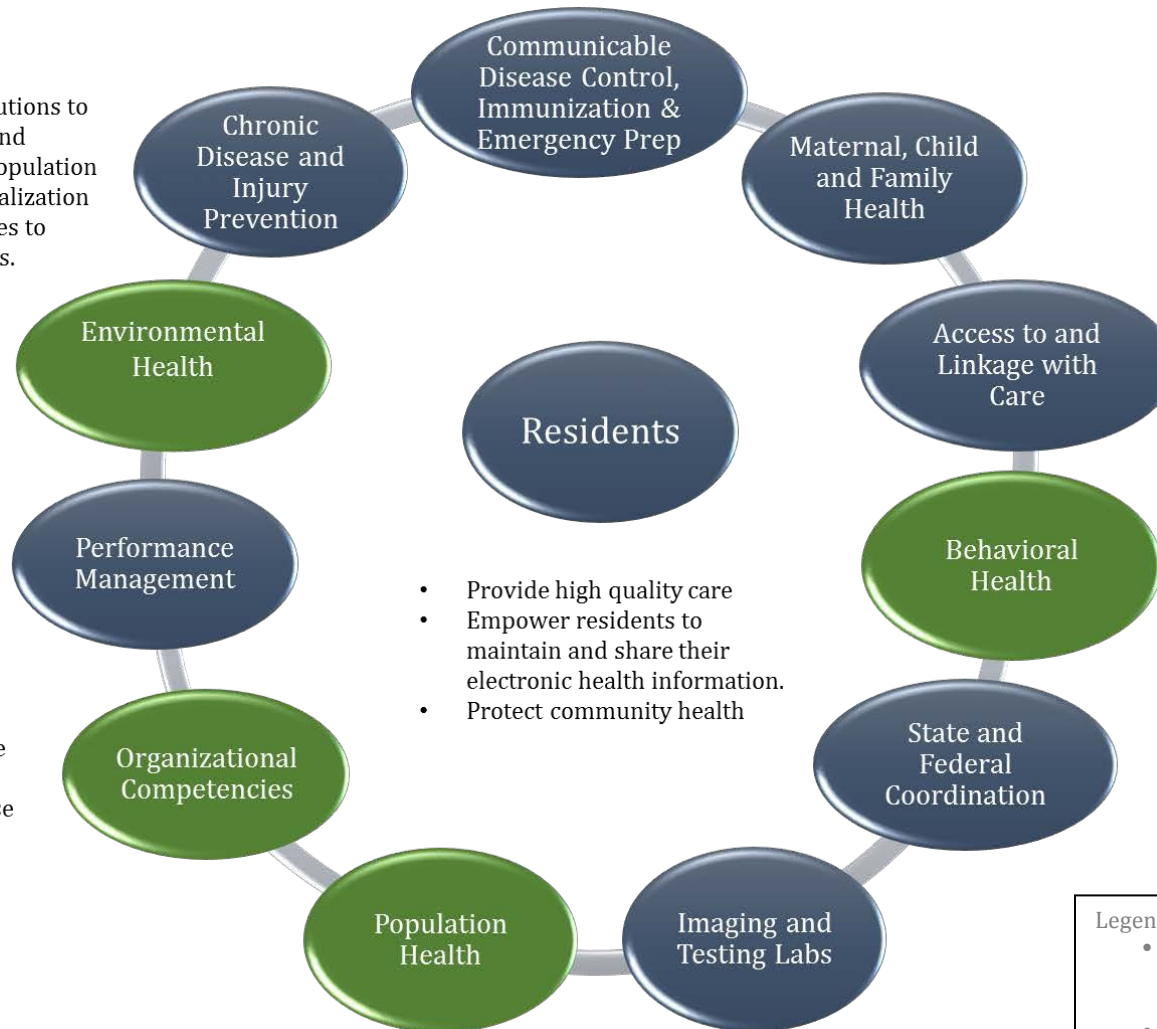
This is not just a technology challenge – hence our desire to ask partners to share with us your thinking, your ideas, and your approach to helping achieve the vision of better health outcomes.

We also desire to understand how your firm could partner with the counties to bring forth experience, services and software to assist as we embark on a journey to replace the EMR and improve public health services. We recognize that there may not be a single solution, and we welcome approaches that draw on the capabilities of multiple providers.



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- Data driven technology solutions to help in identifying trends and interventions to improve Population Health. Statistical and visualization applications to alert counties to aberrations in health events.
- Powerful and sophisticated tools to accomplish the tasks of surveillance, analysis, response, and communication while still providing superior community health services.
- Ability to provide time tracking, reporting, exchange high-value data, information and knowledge in a secure, private, and compliant ecosystem for use in county and cross-county Population Health improvement and Public Health surveillance.



- Provide high quality care
- Empower residents to maintain and share their electronic health information.
- Protect community health

- Reach beyond the traditional public health sector boundaries into areas such as education, housing, transportation, agriculture and environment to target various health determinants to improve Population Health
- Ability to quickly surveil and interpret health events and trends within communities
- Ability to consolidate and analyze complex data into meaningful and actionable knowledge

Legend:

- Blue equate to primary initiatives regarding the 2019 EHR replacement
- Green equate to eco-system and population health projected integrations



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Qualifications Format

For consideration as a partner, we would ask you please provide the following:

- 1) Company name:
- 2) Company contact (first and last name and title):
- 3) Company contact email:
- 4) Company contact office and mobile phone numbers:
- 5) How many years has your company been in business?
- 6) What type of healthcare customers does your company support: government or non-government?
- 7) What percentage of your healthcare customers are government public health customers?
How many customers are Kansas customers?
- 8) In what ways does your company stay current on healthcare strategies, trends, and best practices?
- 9) In looking at the draft ecosystem we have provided, how would you improve or expand on the ecosystem?
- 10) What is your company's vision for how local governments can utilize technology to drive better health outcomes?
- 11) What pitfalls have you seen others experience that we should avoid as we move towards implementation of a new EMR?
- 12) How can an EMR support the achievement of broader health department missions based on our criteria detailed in the diagram on pg. 3 (please address immediate concerns as noted by the legend)?
- 13) How can our jurisdictions share data, across borders and with other providers?
- 14) What tools and capabilities can drive better analysis and insights on population health and health outcomes?
- 15) What software, services and/or solutions could your company provide to help us as we go forward in our endeavor?
- 16) Is your EMR system specifically developed for public health programs? Please explain.
- 17) Describe the options and possibilities your system can provide of meeting common state requirements that the counties share while maintaining individual county clinical practices.
- 18) Copy of certification(s) and/or accreditations(s) the vendor's product(s) have received
- 19) Would you be open to meeting with our conglomeration to discuss your responses and, if applicable, demonstrate software solutions that could help meet our goals?



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Submission guidelines

Your response shall not exceed 20-pages in either Microsoft PowerPoint or Word.

Firms interested in being considered for this project must submit their Statement of Qualifications: May submit unbound one (1) marked original, and one electronic copy in Word or a PDF format on a flash drive of all documents in a sealed envelope or,

All respondents may submit an electronic copy of its response on the Unified Government's eProcurement site which can be accessed at:

https://purchasing.wyocck.org/eprocurement/vendor_login.aspx

Packages will be clearly

marked: Mail to:

Unified Government of Wyandotte County and Kansas City, Kansas

Dept. of Procurement and Contract Compliance

701 N. 7th Street, Suite 649

Kansas City, Kansas 66101

Attn: Kelly Regan

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It is the respondent's responsibility to ensure there proposals are received by the closing date and time. Delays in mail delivery or any other means of transmittal, including couriers or agents of the issuing entity shall not excuse late submissions. Respondents shall be responsible for actual delivery of the proposal to the appropriate department identified in document.

SUBMISSION AND RECEIPT OF NOTICE OF NEED

The project timetable set out herein represents the Unified Government's best estimate of the schedule that will be followed. If a component of the schedule, such as the opening date, is delayed, the rest of the schedule may be shifted by the same number of days.

Proposed Project Schedule Date	Event
May 10, 2017	Distribution of NON
May 25, 2017	Deadline for respondents to submit written questions (Noon, CST)
June 1, 2017	Deadline for answering questions from respondents will be provided (1:00, CST)
June 8, 2017	Responses due before 2:00 p.m. CST
TBD	Notice to Shortlisted firms selected for interviews/demos (if required)



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ATTACHMENTS

- 1) **Signature Page “Attachment A”**



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Attachment A - Signature Page

By submission of this response, the undersigned certifies that the respondent has the full authority to execute the services and to execute any resulting contract awarded as the result of, or on the basis of, the response.

I hereby certify that the attached response has been prepared in compliance with the specifications.

Authorized Representative: _____

Signature: _____

Title: _____

Address: _____

City: _____

State: _____

Zip: _____

Phone: _____

Fax: _____

E-Mail: _____

I hereby certify that the attached proposal has been prepared in compliance with the specifications and that the quotations are valid for a period of **120** days.



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NO RESPONSE FORM

If you choose not to submit a proposal, please complete and return only this form, on or before the due date. Thank you for taking this opportunity to help us update and improve our solicitation process.

Buyer: Sharon Reed Telephone: (913) 573-5465 Return by Fax: (913) 573-5444

Due Date: 06/08/2017

Number: N27403

Description: Public Health Services EMR

Please check the appropriate response(s). We respectfully submit "No Response" for the following reason(s):

- 1. We cannot provide a service to meet the required specifications.
- 2. The closing date does not allow adequate time to prepare a response.
- 3. We have chosen not to do business with the City.
- 4. Other (comment below or provide your response on your business/firm letterhead).

Business/Firm Name: _____

Authorized Signature: _____

Print Name: _____

Title: _____

Date: _____ Telephone No.: _____